INCOTERM DPU: DEFINITION AND OBLIGATIONS OF THE PARTIES

The Incoterm DPU appears for the first time in the Incoterms 2020 version. It assumes the same functions and obligations of Incoterms DAT (Delivered At Terminal) which disappears.

In the Incoterm DPU the seller delivers the goods unloaded at a port terminal or another place of destination in the buyer’s country. The terminal concept is quite broad and includes both terminals of transportation (land, air, sea) and logistics infrastructure (ports, airports, railway stations) or similar facilities as docks, warehouses and free zones.

Due to the different places of delivery that this Incoterms allows for, it is important to clearly mention the specific point that the seller and the buyer have chosen for delivery so the contract for international transport made by the seller applies to that choice.

Obligations of the seller (exporter) in the Incoterm DPU:

- Packaging, checking and marking of goods.
- Loading of the goods at the first carrier.
- Inland transportation (pre-carriage) to transport center, port, airport in the seller’s country, either with a carrier contracted by the buyer or with his own means of transport.
- Obligation to comply with transport safety requirements to the place of delivery.
- Costs and taxes of export and transit clearance.
- Terminal costs (warehousing, handling, loading) in seller’s country.
- Main transport to the country of destination.
- Insurance transport (if it is take out).
- Terminal costs (warehousing, handling, loading) in seller’s country.

Obligations of the buyer (importer) in the Incoterm DPU:

- Costs and taxes of import clearance.
- Inland transportation (on-carriage) from the place of delivery, to the buyer’s premises, either with a carrier contracted by the buyer or with his own means of transport.
- Unloading of goods on the buyer’s premises.

The Incoterm DPU is the only Incoterm in which the goods are delivered unloaded at the destination. In turn, the only difference between DPU and DAP is that while in DPU the goods are delivered unloaded and in DAP are delivered ready for unloading.

To obtain a complete Information of Incoterms 2020, click here:  
Practical Guide to the Incoterms 2020
NEGOTIATION AND ETIQUETTE GUIDES IN 70 COUNTRIES

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Negotiation and Etiquette in China
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BOOKS & EBOOKS

Practical Guide to Incoterms 2010
How to negotiate successfully in 50 countries
Professional Wine Dictionary

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